



## Amendment to Arbonne® SuccessPlan / Australia of Arbonne Europe Sàrl Effective 1 December 2011

As of 1 December 2011, the following amendments will be effective to the Arbonne SuccessPlan and Policies & Procedures manual (the "SuccessPlan") and replace in their entirety the sections referenced below. Please refer to this amendment document when you are reviewing the entire SuccessPlan included in the Arbonne Independent Consultant Starter Kit and available online at [arbonne.com](http://arbonne.com) to ensure you have the most up to date version of the SuccessPlan. Arbonne intends to reprint the SuccessPlan with this amendment incorporated as soon as possible.

### SuccessPlan Qualification Programs

#### Consultant

*There are three separate ways to qualify for Consultant rank: (1) register for it at the time of initial sign-up, (2) earn it through business-building activity or (3) upgrade to it from Preferred Client.*

##### **Register**

- Purchase the Arbonne Independent Consultant Starter Kit, complete the Arbonne Independent Consultant Application & Agreement form and receive the Arbonne Independent Consultant Starter Kit.

##### **Earn**

- Demonstrate BOTH of the following business-building behaviors in two of three consecutive months:
  1. Accumulate at least 150 PQV.
  2. Sponsor two or more new Preferred Clients or Consultants who also accumulate 150 PQV each in their Start Month.

##### **Upgrade**

- Preferred Clients may purchase the Arbonne Independent Consultant Starter Kit for a reduced price available only to Preferred Clients and receive a status upgrade. This will result in a change in the individual's rank from Preferred Client to Consultant as of the date of payment.

### SuccessPlan Maintenance Requirements

#### Consultant

A Consultant must have a minimum of 1,200 PQV in a rolling 12-month period to remain at Consultant rank (the "12 in 12 Requirement"). If the Consultant fails to meet this requirement in any 12-month period, Arbonne will assign the Consultant to Preferred Client status provided he or she has paid the Annual Renewal Fee within the last 12 months.

Consultants sponsored on or before 31 January 2009 will maintain Consultant rank and are not required to meet the above activity requirements necessary to maintain Consultant rank, provided they renew their Agreement and pay the Annual Renewal Fee.

### Arbonne Independent Consultant Annual Renewal

The term of the Agreement is one year. In order to remain a registered Arbonne Independent Consultant (including Preferred Client), each Arbonne Independent Consultant must renew his or her Arbonne affiliation every year prior to the end of his or her anniversary month by submitting the Annual Renewal Fee to Arbonne. Arbonne Independent Consultants that achieve 150 PQV in their Renewal Month and pay the Annual Renewal Fee will receive a product in addition to their continuing benefits. Consultants sponsored on or before 31 January 2009 must renew their Agreement and pay the Annual Renewal Fee in order to maintain Consultant rank without the maintenance activity requirements set forth above.