

ARBONNE®



Arbonne = RResults™
AUSTRALIA

THERE ARE NO GUARANTEES REGARDING INCOME, AND THE SUCCESS OR FAILURE OF EACH INDEPENDENT CONSULTANT, LIKE ANY OTHER BUSINESS, DEPENDS ON EACH INDEPENDENT CONSULTANT'S OWN SKILLS AND PERSONAL EFFORT. YOU SHOULD NOT RELY ON THE RESULTS OF OTHER CONSULTANTS AS AN INDICATION OF WHAT YOU SHOULD EXPECT TO EARN. ARBONNE IS A PRODUCT-DRIVEN COMPANY THAT STRONGLY ENCOURAGES CONSUMERS TO USE ITS PRODUCTS BEFORE ATTEMPTING TO BUILD A BUSINESS.

ARBONNE PUBLISHES A SUMMARY OF AVERAGE QUARTERLY COMMISSIONS THAT ARE PAID TO ARBONNE INDEPENDENT CONSULTANTS. THE INDEPENDENT CONSULTANT COMPENSATION SUMMARY (ICCS) IS UPDATED ANNUALLY AND CAN BE VIEWED ONLINE AT ARBONNE.COM.AU. YOU CAN ALSO OBTAIN A COPY BY CALLING CUSTOMER SERVICE AT 1800 650 760.

For complete program and incentive details, refer to the Arbonne SuccessPlan and Policies & Procedures Manual.

Discover Arbonne®



| OUR COMPANY |

Established in the United States in 1980

| OUR PRODUCTS |

Pure, safe, beneficial

| OUR INDUSTRY |

Sales over AUD \$140 billion in 2005 with almost 50 million salespeople worldwide in direct sales*

| OUR PEOPLE |

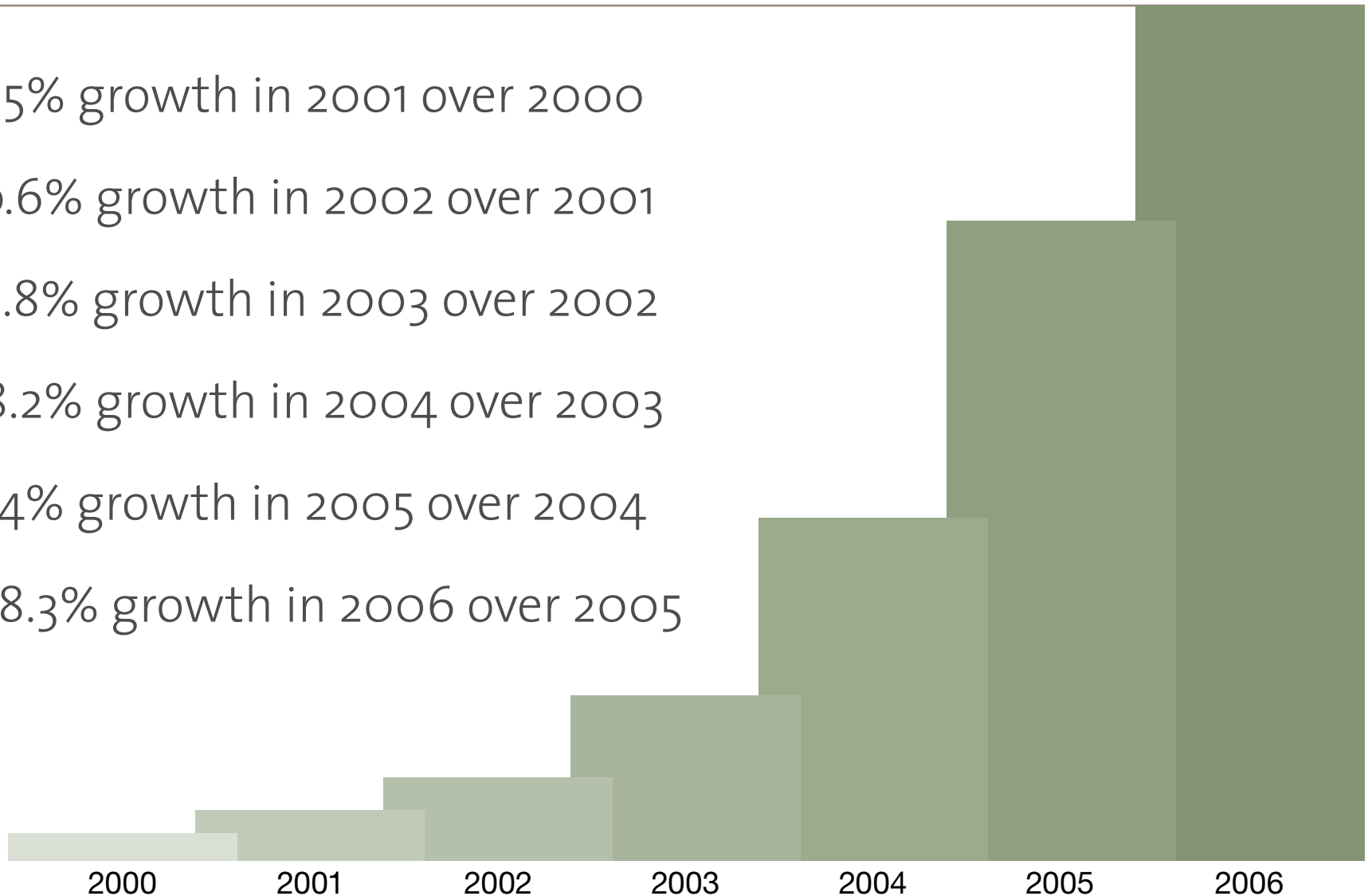
Over 1,000,000 Independent Consultants in the United States, Canada and Australia

*Source: Direct Selling Association of Australia, World Federation of Direct Selling Associations - 2007

Arbonne = REsults™

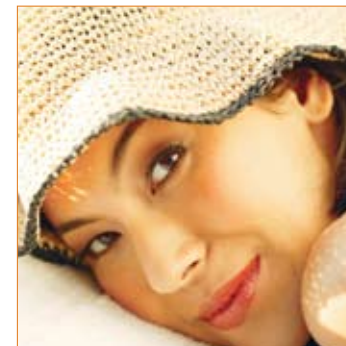
Arbonne's Record-Breaking Sales Growth

- ✚ 13.5% growth in 2001 over 2000
- ✚ 70.6% growth in 2002 over 2001
- ✚ 111.8% growth in 2003 over 2002
- ✚ 98.2% growth in 2004 over 2003
- ✚ 164% growth in 2005 over 2004
- ✚ 88.3% growth in 2006 over 2005



What Is Fueling This REvolutionary Growth?









- REsult-oriented product lines
- REsult-oriented system for success!



The Arbonne Difference

PREMIUM SKIN CARE PRODUCTS  FORMULATED IN SWITZERLAND  MADE IN THE USA

Our proprietary skin care formulas are:

-  Botanically-based
-  pH-correct
-  Hypoallergenic
-  Dermatologist-tested
-  Never tested on animals
-  Formulated without animal products or by-products
-  Formulated without mineral oil
-  Formulated without dyes or chemical fragrances*

*From time to time, Arbonne will incorporate fragrance in specialty bath and body skin care products. This inclusion will be clearly marked as fragrance on the ingredient list. Keep in mind, all products must pass voluntary Repeat Insult Patch Tests to ensure safety to the consumer prior to introduction.

The REvolution in Anti-Ageing Skin Care

NUTRIMINC™ RE⁹™



- ✚ 9 anti-ageing elements
- ✚ Patent-pending system
- ✚ Addresses “after” effects of sun damage and ageing

To Combat the Visual Signs of Ageing

NutriMinC™ RE⁹™ blends 9 anti-ageing elements with its patent-pending system, including nanosphere technology with free radical-fighting antioxidant vitamins that help ensure the ingredients are delivered to the skin surface, where they are needed most.

NUTRIMENC™ RE⁹™



- ✚ 6 elements appropriate for men’s skin care needs
- ✚ Formulated especially for men
- ✚ Simple 4-step system

Arbonne Intelligence

... not-so-basic skin care™



- ✚ Intelligent skin care formulas – simple, smart, self-adjusting formula for daily use
- ✚ Hydrates and helps protect youthful skin
- ✚ Blends the best of skin care technology with key elements
- ✚ Advanced delivery system allows key elements and ingredients to target areas where they are needed most
- ✚ Beneficial and specific to each skin type

Not-So-Basic Skin & Body Care / Anti-Ageing / Baby

| NOT-SO-BASIC(S) |



ARBONNE INTELLIGENCE FACE

5-Step System for Face



ARBONNE INTELLIGENCE SPECIALTY

3 Products



ARBONNE INTELLIGENCE BODY CARE

4 Products

| ANTI-AGEING |



NUTRIMINC™ RE9™

6-Product System for Face | 3 Treatment Products | 3 Products for Body



NUTRIMENC™ RE9™

4-Step System for Face

| BABY |



ARBONNE BABY CARE (ABC)

5 Products

REsults = Results

- ✚ When you find something that really works, you want to keep using it and tell others
- ✚ Share the Arbonne products with others and they'll experience visible REsults



BEFORE AND AFTER



NO NUTRIMINC™ RE⁹™

WITH NUTRIMINC™ RE⁹™

Arbonne = REsults™

Would Additional Income Make a Difference in Your Life?



There are no guarantees regarding income, and the success or failure of each Independent Consultant, like any other business, depends upon each Independent Consultant's own skills and personal effort. You should not rely on the results of other Consultants as an indication of what you should expect to earn. Arbonne is a product-driven company that strongly encourages consumers to use its products before attempting to build a business.

Arbonne publishes a summary of average quarterly commissions that are paid to Arbonne Independent Consultants. The Independent Consultant Compensation Summary (ICCS) is updated annually and can be viewed online at arbonne.com. You can also obtain a copy by calling Customer Service at 1800 650 760.

According to Current Trends



People are looking for

- ⊕ Job security
- ⊕ Debt-free lifestyle
- ⊕ Financial security
- ⊕ Freedom to make choices
- ⊕ More time to spend with family

People want a healthy lifestyle with more money and time to enjoy it.

LET ARBONNE SHOW YOU HOW!

We Have a Business-Building System



We teach and train people ...

- ❑ The benefits of using pure, safe, beneficial products
 - ❑ How they can purchase products at a discount
 - ❑ How to earn an additional income
-

Consumable Products

everyday use = repeat sales



Arbonne offers pure, safe, beneficial products including:

- ✚ Skin care
- ✚ Body care
- ✚ Colour cosmetics

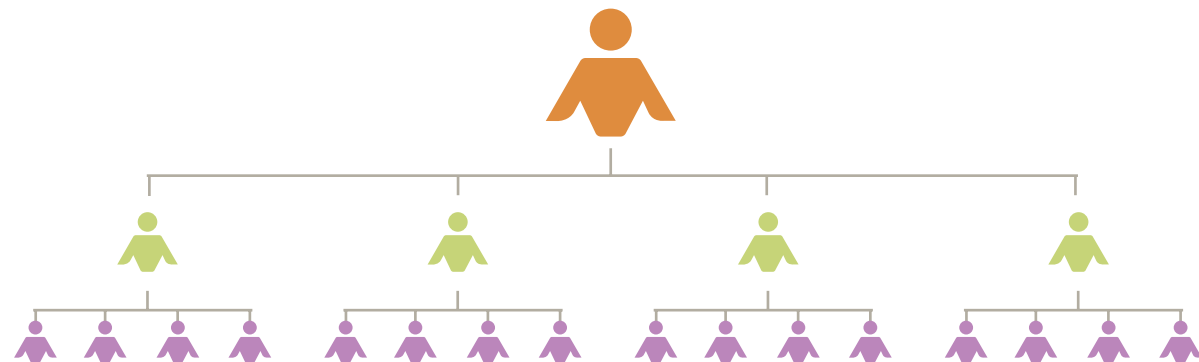
**THE ARBONNE PRODUCTS ARE CONSUMABLE –
MANY ARE USED EVERY DAY**

How Does It Work?

through network marketing



- ❖ Share Arbonne with others
- ❖ Teach and train them to do the same

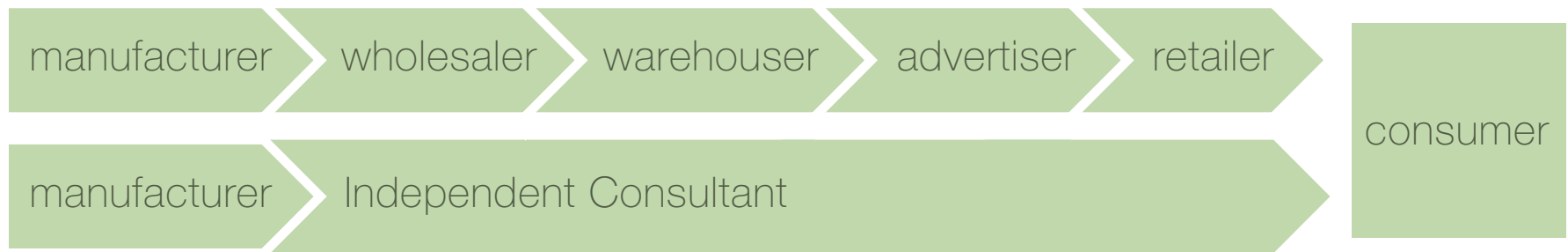


A GREAT WAY TO LEVERAGE YOUR TIME

Network Marketing

Network marketing is simply a distribution system, or form of marketing, which channels goods or services from the manufacturer to the consumer through a “network” of Independent Consultants.

Traditional Retail



Network Marketing

Average Monthly Commission

The following commission information is for the United States in 2006 and is used here for illustrative purposes. Average quarterly overrides and bonuses paid are listed in U.S. dollars. All detail information is in reference to the United States.

*Consultant	Average Commission \$74.09/month
District Manager	Average Commission \$236.43/month
Area Manager	Average Commission \$1,173.13/month
Regional Vice President	Average Commission \$4,779.78/month
National Vice President	Average Commission \$22,549.68/month

The average income figures stated in the above chart are not a representation of the income you will, or can expect, to earn as an Arbonne Independent Consultant. Some Consultants will earn more, while others will earn less. In 2006, only 3.4% of Consultants were eligible for commissions. Your success will depend on your own effort and skill. Further details of Consultants' average bonuses and overrides at the Consultant, District Manager, Area Manager, Regional Vice President and National Vice President ranks are contained in Arbonne's Independent Consultant Compensation Summary (ICCS) on page 18 and available at arbonne.com.au. You can also obtain a copy by calling Customer Service at 1800 650 760.

*These are the individuals who are at the Consultant rank and received an override or bonus check.
All currency is represented in U.S. dollars.

2006 Independent Consultant Compensation Summary

COMPANY OVERVIEW

Arbonne (the "Company") is a direct selling company that operates in Australia, the United States and its territories, and Canada. Arbonne markets an exclusive line of high-quality skin care and colour cosmetics based on natural and botanical principles.

Our Independent Consultants Arbonne markets its products exclusively through a network of Independent Consultants. The Company had an average of 922,147 Active Independent Consultants during the four quarters in 2006. An "Active Consultant" is: (a) one who has submitted an Arbonne Independent Consultant Application and Distribution Agreement; and (b) one who has made any purchase from Arbonne, sponsored another Consultant, or received a commission from Arbonne within the preceding 12 calendar months.

Arbonne's Compensation Plan There are two basic ways in which an Arbonne Independent Consultant can earn compensation:

1. Through retail profit on sales of products purchased at discounted prices from the Company.
2. Through overrides and bonuses paid on a Consultant's product sales volume and the sales volume of other Consultants on their team ... also known as their downline.

As with any other sales opportunity, the compensation earned by Arbonne Independent Consultants varies significantly. The cost to become a Consultant is very low and people become Consultants for various reasons. Most notably, people become Consultants because it allows them to purchase our products at the lowest possible price. Others join to earn extra part-time income, while others join on a full-time, professional basis.

Generating meaningful compensation as an Arbonne Independent Consultant requires considerable time, effort and commitment. This is not a get-rich-quick program and there are no guarantees of financial success. It is an opportunity that is shared by thousands who have chosen to embrace the Arbonne products and/or business. The success or failure of each Arbonne Independent Consultant, like any other independent business, depends on each Independent Consultant's own skills and personal effort. Arbonne is a product-driven company that strongly encourages people to try our products as customers before building a business.

Consultant 35% Discount Independent Consultants can buy Arbonne products from the Company at discounted prices for resale to Clients or for personal use. The Company's Recommended Retail Price (less GST) for items reflects a 53.8% retail profit potential for Consultants (because they purchase at a 35% discount). However, Consultants are free to set their own selling price as they see fit. Most Consultants personally use the products in addition to retailing them. As a result of these different scenarios, Arbonne does not provide an estimate of average or actual Consultant income from retail sales in this compensation summary.

Earning Overrides and Bonuses Independent Consultants can also earn commissions, referred to as overrides and bonuses, based on their own sales of products and the sales of their downline of sponsored Consultants in Australia and the International Markets in which Arbonne does business. Arbonne also sells promotional materials — known as Business Aids — that do not generate overrides and bonuses to Consultants because these are sales support tools, not products.

The following commission information is for the United States, and its territories in 2006 and is used here for illustrative purposes. Average quarterly overrides and bonuses paid are listed in U.S. dollars. All detail information is in reference to the United States, and its territories.

During 2006, the Company paid in excess of \$290 million in overrides and bonuses to Independent Consultants in the United States and its territories. These payments are reflected in the table below:

Title	Total Average Quarterly Overrides & Bonus	Average Quarterly Overrides & Bonus ¹	Average % of Total Active Consultants ² Receiving an Override / Bonus	Average number of months to promote to designated rank ³
Consultants ⁴	\$1,642,527	\$222.26	0.82%	NA
District Managers	\$12,000,397	\$709.29	1.87%	3.4
Area Managers	\$17,058,503	\$3,519.39	0.53%	8.0
Regional Vice Presidents	\$18,698,516	\$14,339.35	0.14%	16.9
National Vice Presidents	\$23,203,621	\$67,649.04	0.04%	25.6

The average override and bonus paid to all Active Consultants in the United States and its territories was \$80.11 per quarter and \$320.45 on an annualised basis⁵. During the four quarters in 2006, an average of 30,803 Active Consultants (3.40% of all Active Consultants) received an override or bonus cheque from Arbonne. The average quarterly override and bonus paid to Active Consultants in the United States that qualified for an override and bonus cheque was \$2,357.03 or \$9,428.12 on an annualised basis. All amounts are represented in U.S. dollars.

Note: These figures do not represent Consultants' profits, as they do not consider expenses incurred by Consultants in the promotion of their business and do not include retail profit.

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¹ Since not all Active Consultants earn overrides and bonuses, these numbers represent the average quarterly override and bonuses paid to the individuals who did earn overrides and bonuses.

² These percentages are calculated by taking the average number of people qualified for each level during an entire quarter, adding all four quarters up and dividing by four.

³ Average number of months to promote to designated status is based on all promotion results for 2006.

⁴ These are the individuals who are at the Consultant status and received an override or bonus cheque.

⁵ These numbers were attained by dividing the Total Average Quarterly Overrides and Bonus paid by the quarterly number of average Active Consultants.

Something for Everyone to Experience REsults



| CLIENT |

- ✦ Superior products
- ✦ Excellent customer service and convenient ordering
- ✦ Product rewards for hosting a Presentation



| CONSULTANT |

- ✦ \$45 registration administrative fee
- ✦ 35% product discount
- ✦ Earn extra money sharing with family and friends



| BUSINESS BUILDER |

- ✦ Be your own boss; create the income you deserve
- ✦ Find a few people who are looking for financial freedom
- ✦ Teach them to do the same

Who Do You Know?



Think of people who would be interested in the Arbonne products, the Arbonne opportunity, or both!

Where Do You See Yourself?



1

Interested in the product

2

Definitely interested in the products and I'd like more information about the business

3

I get it — I'm ready to start building my business today!

“Shake hands with yourself in 5 years.” – *Rita Davenport*

Get Started With Your Products

- ✦ Sign up for \$45
 - ✦ Receive a product of your choice up to \$140 RRP in your Start Month with the purchase of one of the following:
 - ✦ Right Start Value Pack
 - ✦ NutriMinC™ RE⁹™ REvolution in Anti-Ageing Skin Care Set
 - ✦ NutriMenC™ RE⁹™ REvolution Set
 - ✦ Intelligence Smart Set
 - ✦ OR with 100+ personal Qualifying Volume
-



Ask me how to earn additional products by sharing Arbonne with others

Client/Consultant/Business Builder Suggested Sets

NUTRIMINC™ RE⁹™ REVOLUTION IN ANTI-AGEING SKIN CARE SET



Recommended Retail Price*: \$426.00
Consultant Price: \$276.90
Save: \$149.10

NUTRIMENC™ RE⁹™ REVOLUTION SET



Recommended Retail Price*: \$182.00
Consultant Price: \$118.30
Save: \$63.70

INTELLIGENCE SMART SET



Recommended Retail Price*: \$227.00
Consultant Price: \$147.55
Save: \$79.45

*Prices include GST, if applicable.

Business Builder Suggested RE⁹™ & Intelligence REsults Sets

NUTRIMINC™ RE⁹™ RESULT SET



- 4 NutriMinC™ RE⁹™ Sets REvolution in Anti-Ageing Skin Care Sets
- 4 NutriMinC™ RE⁹™ System for Face Sample Packs
- 4 Gold totes

Recommended Retail Price*: \$1,704

Consultant Price: \$1,140.60

Save: \$563.40

NUTRIMENC™ RE⁹™ RESULT SET



- 4 NutriMenC™ RE⁹™ REvolution Sets
- 4 NutriMenC™ RE⁹™ Sample Packs
- 4 Dopp Kits

Recommended Retail Price*: \$728

Consultant Price: \$489.20

Save: \$238.80

(NutriMenC™ RE⁹™ REsults Set available Spring 2007)

INTELLIGENCE RESULT SET



- 4 Intelligence Smart Sets
- 4 Intelligence Sample Strips
- 4 Intelligence Bags

Recommended Retail Price*: \$908

Consultant Price: \$625.20

Save: \$282.80

*Prices include GST, if applicable.

Arbonne = REsults™

Next Steps



| SAVE |

Become an Arbonne consumer

| SHARE |

Tell others about Arbonne

| EARN |

Ask me how!



“YOU CAN HAVE ANYTHING YOU WANT IN LIFE WHEN YOU HELP OTHERS GET WHAT THEY WANT.”

– Rita Davenport

ARBONNE®



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